



# PRIVATE BERTH HOLDER BENEFITS

An exclusive world



# PRIVATE BERTHING FEES

## TERMS AND CONDITIONS

Berth Size		Annual Berthing in USD			Visitor Rates   Winter 1st October to 30th April			Visitor Rates   Summer 1st May to 30th September		
Metres	Feet	Annual	Security Deposit	Joining Fee	Daily	Weekly	Monthly	Daily	Weekly	Monthly
8	26	\$4,674	\$779	\$1,596	\$19	\$109	\$423	\$45	\$255	\$987
10	33	\$5,909	\$985	\$1,995	\$24	\$137	\$529	\$56	\$319	\$1,233
12	39	\$7,904	\$1,317	\$2,394	\$29	\$164	\$634	\$67	\$382	\$1,480
15	49	\$9,880	\$1,647	\$2,993	\$41	\$223	\$877	\$96	\$519	\$2,047
18	59	\$11,856	\$1,976	\$3,591	\$49	\$267	\$1,053	\$115	\$623	\$2,456
20	66	\$13,262	\$2,210	\$3,990	\$62	\$350	\$1,395	\$144	\$816	\$3,256
24	79	\$16,720	\$2,787	\$4,788	\$74	\$420	\$1,674	\$172	\$979	\$3,907
30	98	\$23,940	\$3,990	\$5,985	\$92	\$525	\$2,093	\$215	\$1,224	\$4,884
45	148	\$37,620	\$6,270	\$8,978	\$139	\$787	\$3,140	\$323	\$1,836	\$7,326
60	197	\$53,770	\$8,962	\$11,970	\$185	\$1,049	\$4,186	\$431	\$2,448	\$9,768

### General Definitions | applicable to both private and commercial Berthing Agreements:

- All rates are quoted in USD and are inclusive of 14% VAT.
- Berth fee is determined upon berth size or vessel size, whichever is greater.
- Vessel size is the overall length including tilted outboards, bowsprits and swim platforms as stated on the vessel registration or measured by Marassi Marina Yacht Club.
- Berth size is the maximum LOA of a vessel that the berth can accommodate.
- All rates, charges and fees are subject to change at Marassi Marina Yacht Club's discretion. This also includes increases in fees made by government or municipal department charges, all of which may be charged retrospectively in the agreed period.
- Purchasing an existing private vessel in the Marina and converting it to a commercial vessel without prior approval is strictly prohibited. Any attempts in converting a vessel without prior approval will result in the Berthing Agreement being voided and immediate removal of the vessel from the Marina. Visitor berthing fees will apply for the duration of the stay.
- Utility consumption (power and water) is metred and charged separately on a quarterly basis. Where a metre is not available on site or is faulty, Marassi Marina Yacht Club reserves the right to apply estimated consumption charges for utilities.
- Berthing Fees and Terms and Conditions are subject to change.
- For commercial vessels, capacity includes passengers and crew of the vessel as per its official registration.

### Private Berth Holder Benefits:

- Discount on Fitness Membership at Address Golf Resort.
- Discounts on Spa treatments at Address Golf Resort and Al Alamein Hotel.
- Complimentary Pool and Beach access at Address Golf Resort and Al Alamein Hotel from 1st October to 30th May.
- Daily sailing permit assistance and regular Navigational Warning updates.
- Buggy shuttle and ice delivery services.
- Access to a range of parking facilities.
- 24/7 Dock Hand and Security Services.

### Joining Fee:

- A minimum joining fee of USD 1,596 is applicable for private Berthing Agreements.
- Joining fee rates are based upon applied for location and berth size.
- Joining fee is a one-time fee, payable at the time of joining, non-refundable and non-transferable. Benefits are only valid in line with a valid Berthing Agreement.





# PRIVATE BERTHING FEES

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### Security Deposit:

- A refundable security deposit equivalent to two (2) months of berthing fees is required for every private and commercial vessel.

### Payment Terms:

- Payment must be made in full, prior to commencement of the Berthing Agreement with one of the following options:
  - Cash in full
  - Card in full
  - Cheque in full
  - Online transfer in full
  - One current dated cheque and three (3) PDCs (post dated cheques)

### Post Dated Cheques:

- Post dated cheques are applicable to both private and commercial annual Berthing Agreements.
- Post dated cheques must be written clearly and always dated on the 1st of each month due.
- The first cheque should be dated for the current date, followed by three (3) more cheques every three (3) months after.
- USD 75 will be charged for every cheque that is either bounced, recalled or replaced.

### Early Berth Offer:

- A 10% discount on total berthing fees is offered upon renewal in the form of the Early Berth Offer.
- The Early Berth Offer can be availed upon renewal and completion of the first year of the Berthing Agreement.
- To avail the Early Berth Offer, payment must be made in full by either cash, card, cheque or online transfer.
- No post dated cheques will be accepted to avail the Early Berth Offer.
- Payment must be received at least fifteen (15) days before the start date of the new Berthing Agreement to validate the Early Berth Offer.
- All Berthing Agreements and relevant paperwork must be signed by the owner to validate the Early Berth Offer.
- Berthing Agreements terminated early or transferred to another customer prior to the Berthing Agreement end date, will forfeit the discounted amount at the time of settlement.

### Visitor Berthing:

- All rates are quoted in USD are inclusive of 14% VAT.
- The maximum duration for visitor berthing is three (3) months, after which the annual berthing fee and joining fee will be applied, subject to berthing availability.
- Berth bookings must be made a minimum of twenty-four (24) hours in advance of arrival and are subject to berthing availability.
- Berth size is the maximum LOA of a vessel that the berth can accommodate.
- A refundable security deposit equivalent to the total duration of the stay is required.
- Catamarans are charged at 1.5 times the standard rate.
- A 50% discount applies on the visitor rates for vessels staying for four (4) hours or less.
- Visitor berthing is available on a commercial visitor rate for activities utilized for commercial purposes; including yacht sales, brokerage, charter, floating restaurants, dhows and ferries.
- In case a visitor contract extends between summer and winter season, rates will apply according to each season rate

### Slipway:

- A charge of USD 25 inclusive of 14% VAT will apply for each use of the slipway for visitors.
- Berth Holders can use the slipway on a complimentary basis for all vessels which have a current Berthing Agreement.
- Berth Holders can enjoy a 25% discount on use of the slipway for all vessels which do not have a current Berthing Agreement.



# BERTH APPLICATION FORM

## APPLICANT INFORMATION

Full Name \_\_\_\_\_  
Date of Birth | dd/mm/yy \_\_\_\_/\_\_\_\_/\_\_\_\_  
Nationality \_\_\_\_\_  
Passport No. \_\_\_\_\_  
Mobile No. \_\_\_\_\_  
Landline No. \_\_\_\_\_  
Email \_\_\_\_\_  
Address \_\_\_\_\_  
Berth Holder Type  Private  Commercial  
Marina Preference \_\_\_\_\_  
Company Name\* \_\_\_\_\_  
Owner's Name\* \_\_\_\_\_  
Office Address\* \_\_\_\_\_  
Trade License\* \_\_\_\_\_  
Expiry Date | dd/mm/yy \_\_\_\_/\_\_\_\_/\_\_\_\_  
Captain's Name \_\_\_\_\_  
Captain's No. \_\_\_\_\_  
Captain's Email \_\_\_\_\_

\* Applicable only for Commercial Applications

## VESSEL INFORMATION

Name \_\_\_\_\_  
Registration Number \_\_\_\_\_  
Registration Expiry | dd/mm/yy \_\_\_\_/\_\_\_\_/\_\_\_\_  
Insurance Company \_\_\_\_\_  
Insurance Expiry | dd/mm/yy \_\_\_\_/\_\_\_\_/\_\_\_\_  
Vessel Type \_\_\_\_\_  
Brand \_\_\_\_\_  
Build Year \_\_\_\_\_  
Country of Build \_\_\_\_\_  
Length | metres \_\_\_\_\_  
Draft | metres \_\_\_\_\_  
Beam | metres \_\_\_\_\_  
Vessel Capacity \_\_\_\_\_  
No. of Cabins \_\_\_\_\_  
Type and No. of Engines \_\_\_\_\_  
Hull Type \_\_\_\_\_  
Hull Colour \_\_\_\_\_  
Tonnage \_\_\_\_\_  
Shore Power \_\_\_\_\_

## DOCUMENT CHECKLIST

Please ensure the below documents are submitted along with the Berthing Application Form.

- |   |  |  |   |
|---|--|--|---|
| <input type="checkbox"/> Passport Copy      | <input type="checkbox"/> Vessel Registration | <input type="checkbox"/> Captain's License | <input type="checkbox"/> VAT Registration * |
| <input type="checkbox"/> Resident VISA Copy | <input type="checkbox"/> Vessel Insurance    | <input type="checkbox"/> Vessel Images     | <input type="checkbox"/> E-Brochure *       |
| <input type="checkbox"/> ID Copy            | <input type="checkbox"/> TRA License         | <input type="checkbox"/> Trade License *   | <input type="checkbox"/> Partners List *    |

\* Applicable only for Commercial Applications

## APPROVALS STATUS (FOR INTERNAL USE ONLY)

Marine Relations Manager  Approved  Not Approved Signature \_\_\_\_\_ Date | dd/mm/yy \_\_\_\_/\_\_\_\_/\_\_\_\_  
Marine Operations Manager  Approved  Not Approved Signature \_\_\_\_\_ Date | dd/mm/yy \_\_\_\_/\_\_\_\_/\_\_\_\_  
Director of Operations  Approved  Not Approved Signature \_\_\_\_\_ Date | dd/mm/yy \_\_\_\_/\_\_\_\_/\_\_\_\_

Effective 6th June 2021

Applicant Signature \_\_\_\_\_ Date | dd/mm/yy \_\_\_\_/\_\_\_\_/\_\_\_\_

